

# DZSI 10-K Results

(\$ in 000's)



	DZSI 10-K Results (3/12/19)	Q4'18 Earnings Call (2/28/19)
Revenue	\$ 282,348	\$ 282,348
<i>y/y</i>	14.3%	14.3%
Gross Profit	\$ 91,331	\$ 91,491
<i>GM%</i>	32.3%	32.4%
GAAP Operating Expenses	\$ 84,151	\$ 85,011
Adj. EBITDA	\$ 12,220	\$ 12,000
<i>Adj. EBITDA Margin %</i>	4.3%	4.3%
Net Income (Attributable to DZSI)	\$ 2,767	\$ 2,047
EPS	\$ 0.17	\$ 0.12